

Responding to customer reviews isn't just about acknowledging feedback; it's about building trust and encouraging open communication.

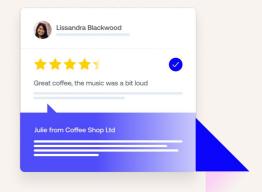
By engaging with reviews, you show that you value your customers' opinions and are committed to their satisfaction. This transparent approach not only strengthens relationships with existing customers but also attracts new ones who appreciate your dedication to listening and improving.





## How does it work?

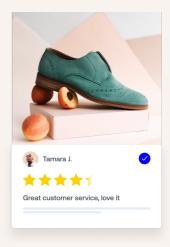
Each review consists of the reviewer's name, email address, order reference, rating, title, and a review snippet. The written and publish date of the review is also displayed, along with the read status.





It's important to regularly review ongoing conversations to respond promptly and keep discussions flowing smoothly. Encourage feedback by prompting users to re-rate their satisfaction after resolving issues or completing tasks. Closing feedback threads signals their completion, fostering a sense of closure and appreciation for users' input.

To enhance functionality, integrate features like adding links, forwarding feedback, and social sharing. These features facilitate seamless sharing of resources and insights within conversations, extending their impact. Additionally, consider incorporating task management tools such as creating to-do lists, setting alerts, and adding notes for efficient organisation and collaboration.



Here are a few tips on how to respond to customer feedback:

- Keep your responses short and concise
- If something has gone wrong, acknowledge what happened and make sure you apologise
- If possible, explain what has been done to prevent the issue happening again
- · Refer to any correspondence that has been made
- · Address your customer by their name, unless they've chosen to appear anonymous
- Avoid any 'business speak', and keep your language friendly

To find out more, contact a consultant

Book a demo

Call: +44 203 362 4209 Email: sales@feefo.com

